Towards better understanding of vegetable market functioning: the Lithuanian cases of fresh tomatoes and cucumbers

by Jurkénaité, N. and Paparas, D.

Copyright, publisher and additional information: This is the authors accepted manuscript. The final published version (version of record) is available online via Sage

Please refer to any applicable terms of use of the publisher.

DOI: <u>https://doi.org/10.1177/0030727019866208</u>



Jurkénaité, N. and Paparas, D. 2019. Towards better understanding of vegetable market functioning: the Lithuanian cases of fresh tomatoes and cucumbers. *Outlook on Agriculture*.

1 August 2019

×

Towards better understanding of vegetable market functioning: the Lithuanian cases of fresh tomatoes and cucumbers

Journal:	Outlook on Agriculture
Manuscript ID	OAG-19-0166
Manuscript Type:	Original Research Article
Keywords:	Agriculture, price transmission, supply chain, asymmetry, policy
Abstract:	The efficiency of the EU vegetable market depends on the ability of member states to identify and solve market functioning problems of particular agricultural commodities. The objective is to investigate the vertical price transmission along the fresh tomato and cucumber supply chains in Lithuania. The study reports about the role of the Lithuanian tomato and cucumber production in the EU context and discusses main determinants of the current situation. Results of price transmission analysis show the presence of the long-run asymmetry within the studied value chains suggesting that the markets are not efficient; however, the market of cucumbers returns to an equilibrium quicker. Finally, the study confirms that in both cases there are long-term relationships between retail and farm prices, while the causality is running from farm to retail level in both markets.



Towards better understanding of vegetable market functioning: the Lithuanian cases of fresh tomatoes and cucumbers

Abstract

The efficiency of the EU vegetable market depends on the ability of member states to identify and solve market functioning problems of particular agricultural commodities. The objective is to investigate the vertical price transmission along the fresh tomato and cucumber supply chains in Lithuania. The study reports about the role of the Lithuanian tomato and cucumber production in the EU context and discusses main determinants of the current situation. Results of price transmission analysis show the presence of the long-run asymmetry within the studied value chains suggesting that the markets are not efficient; however, the market of cucumbers returns to an equilibrium quicker. Finally, the study confirms that in both cases there are long-term relationships between retail and farm prices, while the causality is running from farm to retail level in both markets.

Keywords

Agriculture, price transmission, market, vegetable

Introduction

Over the last decade, the focus on the vulnerable position of farmers and consumers became a fruitful research niche for many academics, whereas the latest renaissance of the price transmission topic was driven by 2007/2008 and 2010/2011 price spikes when the issue of fair pricing came to the political arena as an important element of welfare of the certain society groups. The widely discussed topics, shedding light on this problem, became price transmission and the phenomenon of asymmetry, which challenged a well-established traditional concept of the markup pricing along the supply chain.

Most of the academic studies on price transmission in agriculture could be classified in accordance with their research direction or even combine couple overlapping research purposes. The largest share of publications introduces the empirical research on price transmission and confirms market failures or the efficient functioning of supply chains applying different methodologies (Aguiar and Santana, 2002; Ahmed, 2018; Ait Sidhoum and Serra, 2016; Bakucs et al., 2007; Girapunthong et al., 2003; Jeder et al., 2017; Munyeka, 2014; Myae at el., 2006; Rezitis and Pachis, 2013, 2016). An important research direction includes explanatory studies. Main factors determining the deviation from the markup concept and undesired price behaviour are discussed by Bakucs et al. (2014), Bunte and Peerlings (2003), Pérez Mesa and Galdeano Gómez (2011), Santeramo and Von Cramon-Taubadel (2016), Ward (1982), and etc. Another research direction focuses on the generalisation of the previous theoretical and methodological developments or empirical research findings in order to analyse the advantages or disadvantages of the applied models or methodologies, map differences or similarities of agricultural commodity markets (Frey and Manera, 2007; Listorti and Esposti, 2012; Von Cramon-Taubadel, 2017). These studies contribute to the scientific discourse showing state-of-the-art of the research on price transmission and identifying prospective research directions. Finally, the most important research direction is dedicated to the development of theoretical models or techniques estimating important aspects of price transmission and market efficiency. These studies identify crucial estimation problems and improve the knowledge about the price transmission phenomenon (e.g., Parrott et al., 2001).

The aforementioned studies on fresh tomato and cucumber price behaviour provide contradicting results and allow to state that the case of every country is a valuable contribution to a better understanding of vegetable market failures. Therefore, this paper provides a contribution to the first

45 group of studies and improves the knowledge about the functioning of the EU vegetable market 46 enriching the previous research with the Lithuanian fresh tomato and cucumber supply chains, which 47 were omitted due to missing long-term price series.

The objective of the paper is to investigate the vertical price transmission along the fresh tomato and cucumber supply chains in Lithuania. The research question is set as follows: Does vertical price transmission of the Lithuanian fresh tomatoes and cucumbers have an impact on market efficiency?

The paper provides additional arguments for the discourse on the price transmission phenomenon adding the Lithuanian case. This study fills the gap in the scarce research on price changes along the cucumber supply chain, contributes to the better understanding of the EU vegetable market functioning. Findings confirm the need of the further in-depth research and provide additional arguments for policy makers mapping market functioning problems, which could result in welfare losses on farm or retail levels.

58 Research on vertical price transmission among tomato and cucumber supply chains

One of the most recognisable publications on price transmission in the vegetable market belongs to Ward (1982) who investigated the relationships of vegetable prices, including cucumbers and tomatoes, between shipping point, wholesaler, and retailer levels in the USA and found both symmetric and asymmetric behaviour. The study argued that the traditional price markup concept often failed to explain the behaviour of prices along the supply chain of the analysed vegetables, and Ward (1982) assumed that perishability could be an important factor contributing to asymmetric price transmission.

Few decades later, the similar study of the USA tomato prices was conducted by Girapunthong et al. (2003), however, most of the findings contradicted to the previous results, and researchers assumed that the role of perishability had reduced due to important structural changes improving both post-harvest storage and supply chain management practices. The evidence of the one-way causality and the leadership of producer prices were found, while Ward (1982) identified wholesalers as the main pricing node. Retail prices reacted to the growth of wholesale prices faster than to fall, while conclusions of Ward (1982) were contrary. At the same time, the later study showed that the behaviour of prices on producer-retail level was symmetric. Parrott et al. (2001) also investigated the USA case of tomatoes and found no evidence of market inefficiencies between shipping point and retail levels.

Later, Santeramo and Von Cramon-Taubadel (2016) investigated the link between the asymmetric price behaviour and perishability in Italy. They looked for the long- and short-run price adjustments and concluded that for more perishable products, including tomatoes, price transmission was symmetric.

The issues of the long-run price transmission and volatility in the Spanish tomato supply chain were analysed by Ait Sidhoum and Serra (2016). They found an evidence of the long-run relationship between prices and slow adjustment of retail prices to the equilibrium assuming that the situation could be explained by market power at the downstream level.

Aguiar and Santana (2002) investigated the impact of market concentration and perishability on the asymmetric price behaviour and concluded that in case of the Brazilian tomato market both factors were less important than inflation, which empowered even actors without market power to transmit price increases faster than decreases. The asymmetric price behaviour and the causality from farm to retail were found.

Bunte and Peerlings (2003) investigated the short-run price transmission effects on welfare of
 stakeholders along the Dutch cucumber supply chain. Findings suggested that changes of market power
 and supply shocks on oligopoly and oligopsony markets influenced the asymmetric behaviour and
 determined the welfare of stakeholders.

16 57 17 58

Outlook on Agriculture

2 91 The similar methodological framework was employed to investigate the effects of the short- and 3 92 long-run price transmission in Hungary (Bakucs et al., 2007), Limpopo Province (Munyeka, 2014), and 4 93 Tunisia (Jeder et al., 2017). Results showed that in case of Hungary and Tunisia prices were 5 94 determined on the level of the downstream market, while in Limpopo Province the market power was 6 95 on farm level. The long-run asymmetric behaviour was found as a common feature of the analysed 7 96 chains, but the short-run price transmission in Limpopo Province was symmetric. 8

97 The long- and short-run effects of price changes among the Greek tomato (Rezitis and Pachis, 2013, 9 10 98 2016) and cucumber (Rezitis and Pachis, 2016) supply chains were investigated applying different 11 99 states of price volatility. According to studies, the behaviour of prices along the chains of cucumbers ¹² 100 and tomatoes differed significantly, and findings questioned the impact of the Common Market 13 14¹⁰¹ Organization on the domestic supply chains of different fruits and vegetables in EU member states. The 15 102 tomato market under the low volatility regime was efficient, while in the state of high volatility behaved asymmetrically, and the retail price led the producer price in the long-term period. The 16 103 17 104 cucumber supply chain demonstrated a symmetric behaviour and the feedback between retailer and 18 105 producer prices both in the short- and long-run in the high volatility state, while the asymmetric ¹⁹ 106 behaviour and the influence of producer prices on the consumer price level in the long run ²⁰ 107 ²¹ 108 ²² 108 characterised the state of the low volatility.

Ahmed (2018) investigated the Egyptian fresh tomato supply chain and found that price increases were transmitted better than decreases on both producer–wholesaler and wholesaler–retailer levels. Results suggested that the retail sector exercised a market power contributing to the asymmetric price behaviour and transmitting price increases more fully than decreases.

To conclude, the conducted empirical studies on vertical price transmission along fresh tomato and cucumber supply chains covered a wide geographic area and focused on different supply chain stakeholders, data quality and frequency, research periods and econometric techniques. However, these empirical studies did not make a coherent and clear picture with complementary findings, but rather confirmed the importance of the individual case studies for the better understanding of the vegetable market functioning.

³⁴ 119 Development of tomato and cucumber production ³⁵

The paper introduces the situation of the Lithuanian tomato and cucumber production and the role of this agricultural production in the EU context, focuses on the analysis of vertical price transmission of fresh tomatoes and cucumbers in the Lithuanian market. The analysis of changes in tomato and cucumber production relies on data collected on November 23, 2018, from online databases of Statistics Lithuania and Eurostat.

Tomatoes play a significant role in the EU agriculture and this vegetable is included in a daily ration of many EU citizens. According to Eurostat, in 2017, tomatoes covered 241.3 thousand hectares (ha) of the EU harvested area, and production accounted for 17,426.6 thousand tonnes. The EU area occupied by tomatoes decreased by 7.0% in the year 2017 as compared to 2010, while the harvested production increased by 18.2%.

⁴⁷ 130
⁴⁷ 130
⁴⁸ 131
⁴⁸ 131
⁴⁹ 131
⁴⁹ 131
⁴⁹ 131
⁴⁹ 131
⁴⁹ 131
⁵⁰ 132
⁵⁰ 132
⁵⁰ 132
⁵¹ 133
⁵¹ 133
⁵¹ 133
⁵¹ 133
⁵² 134
⁵² 134
⁵³ 135
⁵⁴ 136
⁵⁵ 137
⁵⁵ 138
⁵⁵ 138
⁵⁵ 139
⁵⁵ 134

Table 1 illustrates the contribution of Lithuanian tomato and cucumber production to the EU agriculture. According to Eurostat, the average yields of these vegetables in top five producing countries and Lithuania differ significantly. Furthermore, the average yields of these vegetables for EU

- 57
- 58
- 58 59 60

2 138 member states were growing over the last decade. The yield situation and competitive advantages of 3 139 EU member states depended on many factors. Climate issues, farming structure and ability to invest in 4 140 improved vegetable varieties, greenhouse production, supplemental lighting and heating, targeted use 5 141 of nutrients and water were among the most important aspects of success.

6 142 7 143

26 1 4 5

38

1

Table 1. Top five tomato and cucumber producing countries in the EU and Lithuania in 2017

9 10	Rank	Area (%)	Rank	Harvested production (%)
11		То	matoes	I () /
12	1	Italy (38.40)	1	Italy (31.98)
13	2	Spain (25.22)	2	Spain (29.63)
14	3	Slovenia (9.20)	3	Portugal (10.03)
15	4	Portugal (8.65)	4	Netherlands (5.22)
16	5	Greece (5.52)	5	Poland (5.15)
17	12	Lithuania (0.23)	20	Lithuania (0.07)
18		Cuc	cumbers	
19	1	Poland (28.80)	1	Spain (27.57)
20	2	Spain (23.44)	2	Poland (19.6)
21	3	Romania (17.05)	3	Netherlands (17.39)
22	4	Greece (5.89)	4	France (6.66)
23	5	Italy (5.61)	5	Greece (5.15)
24	7	Lithuania (3.38)	16	Lithuania (0.81)
25 144	Source:	own elaboration on	the basis	of Eurostat data (2018-12

Source: own elaboration on the basis of Eurostat data (2018-11-23).

Lithuanian tomatoes and cucumbers are mainly produced on farmer and family farms with a 27 146 28 1 4 7 dominant share of outdoor planting, while agricultural companies and enterprises, characterised by ²⁹ 148 higher yields, occupy less than 3.0% of the harvested area. According to Statistics Lithuania, the 30 149 comparison of the harvested area for the period 2010–2017 allows identifying the remarkable shrinking 32¹150 of the tomato production area from 0.7 to 0.6 thousand ha and the cucumber production area from 1.6 to 1.2 thousand ha. 33 151

34 1 5 2 It is important to note that only 11.2% of Lithuanian tomatoes were planted under glass or high 35 153 accessible cover in 2017, while for cucumbers the share of such production accounted for 49.8%. ³⁶154 During the period from 2010 to 2017, a slight decrease of tomato production under glass and highly ³⁷155 accessible cover is noticeable. On the contrary, the cucumber indoor production demonstrated a small 39<mark>156</mark> increase. This feature of Lithuanian tomato and cucumber production is one of the most important 40<mark>157</mark> explaining low yields.

41<mark>158</mark> A significant gap is observable comparing average yield and average outdoor yield. In 2017, these 42 159 figures for tomatoes were 212.1 and 98.5 kg per ha respectively, while for cucumbers – 160.5 and 65.9 43 160 kg per ha. The modest share of agricultural companies and enterprises demonstrated higher average ⁴⁴ 161 yields than farmer and family farms, because they were able to invest in glasshouse cultivation and +5 46 scientific innovations.

47¹⁶³ 48 164 Material and methods

⁴⁹ 165 Research data

50 51 166 The study of price transmission is based on the average retail and commercial farm prices for the ₅₂ 167 period from 2010 to 2017 (Figure 1). The data from the SE 'Agricultural Information and Rural Business Centre' was used. 53 168

https://mc.manuscriptcentral.com/oag

59 60

50

---- Average farm price —

- Average retail price

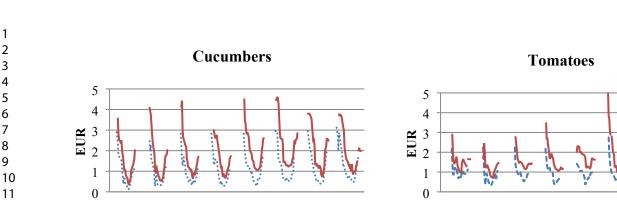


Figure 1. Average cucumber and tomato prices: farm and retail levels Source: own elaboration based on data from SE 'Agricultural Information and Rural Business Centre'.

- Average retail price

19173 The average retail price covers only fresh tomatoes and fresh short-fruit cucumbers of the 20174 Lithuanian origin. The weekly average retail price is derived from the dominant Lithuanian ²¹ 175 supermarkets in seven counties. Weekly average prices on Lithuanian farms are not collected, and the ²² 176 study relies on the average price, which is calculated from the weekly announced minimum and 24 177 maximum prices on Lithuanian farms, as a proxy of the average farm price. Unfortunately, the statistics 25 178 on average farm price is available only on monthly basis; however, for the analysis of fresh vegetables 26 179 a weekly frequency is more desirable as a higher level of the aggregation corrupts the outlook and 27 180 hides visibility of the certain processes.

28 181 Figure 1 demonstrates that data availability depends on seasons. The beginning of the season for ²⁹ 182 fresh vegetables is characterized by high prices, which decline sharply and demonstrate a slight growth 183 at the end of the season. These price fluctuations could be explained by swelling production costs which compensate unfavourable weather conditions. 32 184

Remarkable changes of season duration are observed if we compare availability of fresh tomatoes 33 185 34 186 on farms for the analysed period. Thus, some vegetable farms moved towards the cultivation 35 187 throughout the year. 36 188

³⁷ 189 *Methodological research framework* 38

39 190 The analysis of vertical price transmission is conducted applying a framework of econometric 40¹⁹¹ techniques, which explore the relations between farmer and retailer prices. The study uses logarithmic 41 192 transformations of prices in order to solve typical statistical problems (Brooks, 2008).

42 193 First, the Augmented Dickey-Fuller (ADF) test (Dickey and Fuller, 1979) is conducted to classify 43 194 each price series into stationary and non-stationary. Results of this test help to select appropriate ⁴⁴ 195 research techniques. The ADF test is run twice: including a constant and selecting a trend specification 45 46 196 with an intercept. If the null hypothesis (H_0) of the unit root presence is not approved, price series are 47¹⁹⁷ stationary. Data stationarity is an important property allowing to avoid spurious regression implementing further steps of the analysis. 48 198

49 199 Second, the Johansen co-integration test (Johansen 1991; Johansen 1995) is run to verify if farm and 50 200 retail prices in the selected supply chains move together or demonstrate different development trends in 51 201 a long run. The Johansen test combines results of Trace and Max-Eigen tests and verifies the H_0 ⁵² 202 investigating the presence of the selected number of co-integrated vectors. 53

203 Engle and Granger (1987) state that the co-integrated variables mean the presence of the co-55⁻⁷204 integrated vector. If prices on farm and retail levels are stationary and co-integrated, the co-integrated

56

54

- 57
- 58 59

12

13

¹⁴ 169 15 16 170

17 171

18 172

23

30

31

2010

······ Average farm price —

2 205 vector could be presented as the ECM. An important contribution to the development of this technique 3 206 was done by Johansen (1988, 1991, 1995). 4

207 Third, the ECM for farm and retail prices is applied (similar to described in Von Cramon-Taubadel 208 (2017)). The equation shows short-term relationships between prices on farm and retail levels and demonstrates the speed of recovery to the general equilibrium in the long-term period. The latter is 209 measured applying error correction term (ECT). The ECT indicates the time of price return to the initial 210 9 211 equilibrium. This figure must be negative and statistically significant to ensure the validity of the co-10212 integration.

11 213 The next important step is the analysis of the Granger causality (Granger, 1969). The Granger ¹²214 causality test allows exploring the presence of the causality between farmer and retailer and the nature 13²¹⁴ 14²¹⁵ of the price feedback along the supply chain. For the each vegetable two H_0 are set in order to answer the question whether there is a stakeholder with the leading role in price setting or market functions 15 216 16217 efficiently.

17 218 Finally, the analysis of price transmission symmetry is conducted. Von Cramon-Taubadel (2017) 18219 reports on currently applied research in this area and provides some methodological basis. The results ¹⁹ 220 ²⁰ 221 ²¹ 222 ²² 222 of these studies show whether price shocks have an impact on market efficiency. The asymmetric price behaviour means a deviation from the price markup concept and transmission problems along the supply chain.

This study deploys the method of the consistent momentum threshold autoregressive model 23 223 24 2 24 (MTAR) described by Enders and Siklos (2001). MTAR catches 'possibility of asymmetrically 'sharp' 25 2 25 movements' (Enders and Granger, 1998: 304), while the previous threshold autoregressive models 26 2 26 empowered the analysis of deep fluctuations.

²⁷ 227 ²⁸ 227 ²⁹ 228 ³⁰ 229 At the first stage MTAR confirms or rejects the H_0 of no cointegration between variables. If the presence of the long-term period relation between prices of farmer and retailer is proved, the second H_0 tests for the presence of symmetry.

³²₃₃231 **Results**

31 230

34 2 3 2

³⁵233

³⁶ 234 ³⁷ 235

58 59

60

1

5

6

7

8

The application of the selected price transmission estimation framework is related to the nature of price series. First, the ADF test results are examined (Table 2).

235			t-st	atistic	_		
	Exogeno	us: Constant	Cuci	Cucumbers*			
			LFARMC	LRETAILC			
	ADF test	statistic	-5.16	-4.59	0.00^{1}		
	Test	1% level	-3.46	-3.46	0.00^{1}		
	critical	5% level	-2.87	-2.87	0.00^{1}		
	values:	10% level	-2.57	-2.57	0.00^{1}		
	Trend sp intercept	ecification: only	LFARMC	LRETAILC			
	ADF test	statistic	-5.53	-5.09	$< 0.01^{2}$		
	Test	1% level	-4.95	-4.95	$< 0.01^{2}$		
	critical	5% level	-4.44	-4.44	$< 0.01^{2}$		
	values:	10% level	-4.19	-4.19	$< 0.01^{2}$		
	Evogono	us: Constant	Tomatoes**				
	Exogeno	us: Constant	LFARMT	LRETAILT			
	ADF test	statistic	-7.50	-7.18	0.00^{1}		
	Test	1% level	-3.46	-3.46	0.00^{1}		
	critical	5% level	-2.87	-2.87	0.00^{1}		

Page	7	of	13
------	---	----	----

1						
2	values:	10% level	-2.57	-2.57	0.001	
3	Trend sp	ecification:	ΙΕΛΦΜΤ	D(LRETAILT)		
4	intercept					
5	ADF test		-7.96	-13.96	< 0.01 ²	
6	Test	1% level	-4.95	-4.95	< 0.01 ²	
7	critical	5% level	-4.44	-4.44	< 0.012	
8	values:	10% level	-4.194	-4.19	$< 0.01^{2}$	
9 236 10 237		(1996) or (1002) or (1002)		sided p-values.		
10 237 11 238		ang (1993) asy ength: 1 (Autor				
11 230 12 239		ength: 0 (Auto				
12 240		own elaboratio				
14 241						
15 242	Resi	ults confirm	that in cas	e of the exogen	nous coi	istant the H_0 of unit root presence could be rejected
16 243				-		acumber supply chains, because the absolute values
¹⁷ 244		-				values, while results are significant at 1.0% level.
18 245 19 245				•		includes only the intercept, also rejects the H_0 ,
$19\frac{245}{246}$						stationary only in first differences. Thus, farm and
¹⁹ 246 20 247		· ·	1			vsis will not result in spurious regressions.
21 247	-				-	· ·
22 248	-					I markets of tomatoes and cucumbers all tested
23 249						first difference. Prices are integrated of first order.
²⁴ 250	· · · ·					the findings are valid as seasonality does not affect
$\frac{25}{26}$ 251				-	-	burious regression.
$26 \\ 27 \\ 27 \\ 27 \\ 27 \\ 27 \\ 27 \\ 27 \\ $		-	-			etween prices in both supply chains in the long run
28 253	· ·	/		•		er linear deterministic trend shows that for both
29 254	vegetab	oles the first	H_0 (no co-	integration bet	tween fa	irm and retail prices in first differences) is rejected.
30 255	These 1	results are s	supported b	by Trace and I	Max-Eig	gen statistic values, which are higher than critical
31 256	values.	The <i>p</i> -value	es confirm	that results are	signific	ant at 1.0% level.
32 257		-			-	econd H_0 (there is at least 1 co-integrating vector
$^{33}_{24}258$		•		•) is also rejected. The results of the Johansen co-
34_{35}^{250}			-			ating vectors at 1.0% significance level.
35 260 36 260			 P			
36 200 37 261	Table ?	B Results of	the Johans	sen test for cuc	umber a	and tomato prices
37 201		ypothesized	and somally	Crit		and tomato priors
38 39			Eigenvalue	I race Val		
		• , • ,•	3	Statistic Va		

Гhe	se results are	supported b	by Trace	and Max	-Eigen statistic values, which are higher than critical			
values. The <i>p</i> -values confirm that results are significant at 1.0% level.								
A	According to T	race and M	lax-Eiger	tests, th	he second H_0 (there is at least 1 co-integrating vector			
	•		•					
		-						
inte	Bration tosts co	ininin une p		1 2 00 110	egrating vectors at 1.070 significance level.			
Гяh	le 3 Results o	f the Johans	en test fo	r cucumh	er and tomato prices			
1 41		i the solidite			of the tonuto prices			
	21	Eigenvalue						
		0	Statistic					
ers	None *	0.29	97.48	15.49				
At most 1 * Hypothesized	0.09	21.39	3.84					
	Hypothesized	Max-Figen	Critical	/alue Prob**				
J J		0	Value					
	cointegrations		(0.05)					
		76.09	14.26	0.00				
	At most 1 *	21.39	3.84	0.00				
	Hypothesized	Eigenvalue	Trace	Critical				
	No. of		Statistic	Value				
~	cointegrations			(0.05)				
0ee		0.31	112.35	15.49				
nat	At most 1 *	0.17	37.87	3.84				
Lor	Hypothesized	Mor Eigan	Critical					
	No. of		Value	Prob**				
	cointegrations	Statistic	(0.05)					
	None *	74.48	14.26	0.00				
	valu A petv nte	According to T According to T between farm and ntegration tests co Table 3 . Results o Hypothesized No of <u>cointegrations</u> <u>None * At most 1 * Hypothesized No. of <u>cointegrations</u> <u>None * At most 1 * Hypothesized No. of <u>cointegrations</u> <u>None * At most 1 * Hypothesized No. of <u>cointegrations</u> <u>None *</u> <u>At most 1 *</u> Hypothesized No. of <u>cointegrations</u> <u>None *</u> <u>At most 1 *</u> Hypothesized No. of <u>cointegrations</u> <u>None *</u> <u>At most 1 *</u> Hypothesized No. of <u>cointegrations</u> <u>None *</u></u></u></u>	Values. The <i>p</i> -values confirm the point of the point	Yalues. The <i>p</i> -values confirm that result According to Trace and Max-Eigen between farm and retail prices in first ntegration tests confirm the presence oTable 3. Results of the Johansen test foHypothesized No of cointegrationsTrace EigenvalueNone *0.2997.48At most 1 *0.0921.39Hypothesized No. of cointegrationsCritical Value (0.05)None *76.0914.26At most 1 *21.393.84Hypothesized No. of cointegrationsEigenvalue StatisticTrace Critical Value (0.05)None *0.31112.35At most 1 *0.1737.87Hypothesized No. of cointegrationsMax-Eigen StatisticCritical Value (0.05)None *0.31112.35At most 1 *0.1737.87Hypothesized No. of cointegrationsMax-Eigen StatisticCritical Value (0.05)	Values. The <i>p</i> -values confirm that results are sign According to Trace and Max-Eigen tests, the between farm and retail prices in first differen ntegration tests confirm the presence of 2 co-integration Hypothesized No of EigenvalueTrace StatisticCritical Value (0.05)Table 3. Results of the Johansen test for cucumbHypothesized No of EigenvalueTrace StatisticCritical Value (0.05)None *0.2997.4815.49At most 1 *0.0921.393.84Hypothesized No. of cointegrationsMax-Eigen StatisticCritical Value (0.05)None *76.0914.260.00Hypothesized No. of cointegrationsEigenvalue StatisticTrace (0.05)None *76.0914.260.00Hypothesized No. of At most 1 *Eigenvalue 21.39Trace 3.84Critical Value No.06Mone *0.31112.3515.49At most 1 *0.1737.873.84Hypothesized No. of cointegrationsMax-Eigen StatisticCritical Value ValueMust 1 *0.1737.873.84Hypothesized No. of cointegrationsMax-Eigen StatisticCritical Value			

1 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19	262 263 264 265 266 267 268 269 270
20 21 22 23 24 25 26 27 28 29 30 31 32 33 34 35 36 37 38	271 272 273 274 275 276 277 278 279 280

60

At most 1 *37.873.840.00* H_0 is rejected.**MacKinnon-Haug-Michelis (1999) p-values.

Lags interval (in first differences): 1 to 1.

265 Source: own elaboration.

The ECM estimates the speed of adjustment of prices to the new long-run equilibrium. The ECM results for cucumbers and tomatoes are provided in Table 4.

Table 4. ECI	Ms for cu	cumbers and tor	natoes		
Cucumbe	ers	Tomatoes			
Cointegrating e	qation 1	Cointegrating e	Cointegrating equation 2		
LRETAILC(-1)	1.00	LRETAILT(-1)	1.00		
LFARMC(-1)	-0.80	LFARMT(-1)	-0.47		
	(0.03)		(0.07)		
	[-29.73]		[-6.59]		
D2013(-1)	-0.11	D2011(-1)	-0.08		
	(0.03)		(0.07)		
	[-3.44]		[-1.06]		
С	-0.56	C	-0.40		
Error Correction:		Error Correction:			
D(LRETAILC)		D(LRETAILT)			
ECT	-0.47	ECT	-0.24		
	(0.06)		(0.04)		
	[-8.02]		[-6.18]		
Source: own elabor	ration				

Source: own elaboration.

According to the results in Table 4, in the equation for cucumbers, the ECT amounts to -0.47. The figure is both negative and statistically significant. This means that 47.1% of the disequilibrium remains dissipated before the start of the next period. The absolute value of *t*-statistic (-8.0) is higher than critical. Thus, results are statistically significant and the equation for cucumbers is valid. The ECT for tomatoes is negative and statistically significant, it amounts to -0.24. This means that the retailer price will recover at the speed of 24.4%. The value of *t*-statistic (-6.2) for tomatoes is statistically significant.

Furthermore, it should be noted that the adjustment speed for tomatoes is 24.4%, while for cucumber – 47.1%. This means that the speed of market recovery towards equilibrium after a shock has occurred differs almost twice, and the market of cucumbers recovers to the long-run equilibrium faster.

The pairwise Granger causality tests allow to analyse whether the farm price in the short run helps to predict the retail price, and vice versa. Hence, for the each of the selected vegetables we investigate two H_0 (Table 5).

Table 5. The Granger causality test for cucumber and tomato prices (2 lags)

46 - 0 /								
47		The investigated H_0	F-Statistic	Prob.				
48		LFARMC does not						
49		Granger cause 93.18*		0.00				
50	Coordinate	LRETAILC						
51	Cucumbers	LRETAILC does not						
52		Granger cause	0.74	0.48				
52 53		LFARMC						
55 54		LRETAILT does not						
	Tomatoes	Granger cause	0.04	0.96				
55		LFARMT						
56								
57								

I			
2	LFARMT does not		
3	Granger cause	33.78*	0.00
4	LRETAILT		
5 288	* H_0 is rejected.		
6 289	Source: own elaboration.		

289 Source: own elaboration. 7 290

8 291 Results show the same causality direction for tomato and cucumber supply chains. In case of 9 292 cucumbers we cannot reject the H_0 that farm prices do not cause retail prices. As a result, we can see 10 2 9 3 one-way direction of the Granger causality from farm to retail.

11 294 In the Lithuanian tomato market the same behaviour of prices as in cucumber market is observed. 12 295 13 295 The H_0 that farm prices does not Granger cause retail prices cannot be rejected. This market also has 14¹³296 one-way causality and a stakeholder leading prices in the short term period. In case of tomatoes prices 15 297 go from farm to retail level too.

16 298 At the final stage of our analysis, the possibility of asymmetric linkages between the each price pair 17 299 in the long run time horizon is examined. Firstly, we examine whether the co-integration and 18 300 asymmetry exist.

¹⁹ 301 Table 6 presents the empirical results that obtained from the MTAR model. The H_0 of no co- $20 \\ 302 \\ 21 \\ 302 \\$ integration (H_0 : $\rho 1 = \rho 2 = 0$) is rejected for all price pairs (tomatoes and cucumbers) as the F-joint values 22 303 amount to 6.8 and 13.9 respectively. The results evidence stable long run relationships between the examined agricultural commodities and suggest that the markets of farmers and retailers are indeed co-23 304 24 3 0 5 integrated. 25 306

Table 6. Results of MTAR model for cucumber and tomato prices

²⁵ 306 ²⁶ 307	Table 6.	Results of I	MTAR m	odel for cu	cumber and	l tomato prices
27		Cucun	nbers	Toma	atoes	
28		Coefficient	Std. Error	Coefficient	Std. Error	
29 30	Above threshold	-0.36	0.10	-0.14	0.07	
31 32	Below threshold	-0.08	0.10	-0.34	0.06	
33 34	Threshold Value	0.00		0.00		
35	F-equal	5.92	(2.79)*	4.78	(3.70)*	
36 37	<i>T</i> -max value	-0.83	(-2.14)*	-2.00	(-1.99)*	
38 39	<i>F</i> -joint (phi)	6.77	(5.87)*	13.93	(6.46)*	7
40 208	Courses our	n alabanatian				

40 308 Source: own elaboration 41 309

⁴² 310 Since the co-integration exists, we therefore test for asymmetry. Results indicate that the H_0 of 43 44 311 symmetry (H_0 : $\rho 1 = \rho 2$) is rejected in all price pairs as the F-equal values are 5.9 and 4.8 respectively. 45 312 Price transmission – in the long run – appears to be asymmetric since negative shocks are transmitted 46 3 1 3 with higher intensity than positive-type shocks. Thus, the examined markets cannot be characterized as 47 314 efficient.

48 3 1 5 49

50 316 Discussion

⁵¹ 52 317 According to the results of the price transmission analysis, the Lithuanian fresh tomato and ₅₃ 318 cucumber markets suffer from market efficiency problems. The Granger causality test identified one-54 319 way causality direction from farmer to retailer in the analysed Lithuanian markets. Girapunthong et al. 55 320 (2003) and Munyeka (2014) also found similar results supporting one-way causality from upstream 56 321 levels, while Jeder et al. (2017) concluded that the direction was from retail to farm level. 57

58

2 322 The results contradict to Rezitis and Pachis (2013) findings showing two-way causality in tomato 323 supply chain. It should be noted that the later research conducted by Rezitis and Pachis (2016) 324 evidences that the results of the Granger causality test could differ under different volatility regimes 325 and switch from two-way to one-way direction. As a result, the selected methodological framework and 326 data could lead to different outcomes.

327 The Granger causality test cannot be used for the prediction of the price development in the future, 8 9 328 but the findings explain short-run relations between prices in the past. In the Lithuanian tomato and 10 3 2 9 cucumber markets, the price leadership is on producer level. Thus, the welfare of farmers is not 11 330 discriminated.

¹² 331 The study of price transmission, employing MTAR model, also evidences in favour of the $13 \\ 14 \\ 332$ inefficient functioning of tomato and cucumber markets in the long run. These results contradict to the 15 333 findings of Parrott et al. (2001) and Gaetano Santeramo and Von Cramon-Traubel (2016) who found no 16 3 3 4 confirmation of asymmetric behaviour in the USA and Italian tomato markets. However, the 17 3 35 Lithuanian case of asymmetric price transmission in tomato market is not unique and corresponds to 18 3 3 6 the findings of researchers in Hungary (Bakucs et al., 2007), Tunisia (Jeder et al., 2017), the USA (Ward, 1982), Egypt (Ahmed, 2018), Brazil (Aguiar and Santana, 2002), and etc.

19 337 20 338 21 339 22 339 According to the previous studies, some countries combine both symmetric and asymmetric price behaviour. The results depend on the selected for the analysis stakeholders' level (Girapunthong et al., 23 340 2003; Munyeka, 2014; Rezitis and Pachis, 2016) or price transmission research horizon (Rezitis and 24 3 4 1 Pachis, 2016). The conducted studies evidence both negative and positive asymmetry (Ahmed, 2018; 25 3 4 2 Girapunthong et al., 2003; Rezitis and Pachis, 2016; Ward, 1982) and provide limited possibility to 26 3 4 3 make a coherent picture of the phenomenon. Thus, the feature of perishability cannot be a main 27 344 28 345 29 346 30 346 explanatory factor for asymmetric price behaviour and other characteristics of the particular markets are important.

The presentation of the typical research results (for the similar markets, supply chain levels or 31 347 countries) is complicated. For example, Rezitis and Pachis (2016) show that cucumber and tomato 32 348 price behaviour depends on the volatility regime. In the short- and long-run, the regime-dependent 33 3 4 9 response of the selected stakeholders in the same country could demonstrate both symmetric and 34 3 5 0 asymmetric behaviour. The aforementioned results confirm the importance of the flexible legislation ³⁵ 351 ³⁶ 352 ³⁷ 352 framework for the Common Agricultural Policy allowing to react to the diversity of market problems in the EU member states.

38 353 The generalisation of the previous studies allows identifying the desired directions for the further 39 354 research. First, the analysis could include more supply chain levels in order to study the relations 40 3 5 5 between different stakeholders and identify the intermediary responsible for the inefficient price 41 3 5 6 behaviour. Second, study conducted by Rezitis and Pachis (2016) shows that the results could depend ⁴² 357 on the selected regime. The regime-dependent study could also provide important findings for the 43 44 45 359 policy makers and help to improve the functioning of the market. However, it is important to note that the price situation is often determined by both internal and external trade policies (Anderson, 2009). 46 360

47 361 Conclusion

48 49 362 In Lithuania, the production of tomatoes and cucumbers is shrinking. Although this type of farming is 50 363 supported by the Common Agricultural Policy, unfavourable climate conditions combined with the 51 364 farm structure make domestic production less competitive in the EU market. The current support 52 365 (direct payments and market measures) could be accompanied by additional investments in glasshouses 53 366 and combined with the production-specific knowledge transfer allowing to increase yields.

⁵⁴ 367 The investigation of vertical price transmission shows possible market efficiency drawbacks. 55 368 56 368 Although a long-term horizon relationship between the examined prices in both markets was found, the

- 57
- 58

1

3

4

5

6

19

2 369 results report about different recovery speed to the long run equilibrium. The ECT for tomatoes is -

- 3 370 0.24, while for cucumbers – -0.47. This finding shows that the market of cucumbers recovers to the 4 371 equilibrium faster than tomato market and gives a signal for scientists to conduct a more detail research 5 372 explaining the main determinants of such price behaviour.
- 6 373 Study also finds the evidence of the asymmetric price behaviour in tomato and cucumber markets, 7 8 374 because negative shocks are transmitted better than positive. Asymmetric price transmission might 9 375 have significant effects on the distribution of welfare and policy implementation. As asymmetry was 10 3 7 6 found to be present within the examined markets of tomatoes and cucumbers for the period studied it 11 377 shows that the current legislation is ineffective to ensure a perfectly competitive market.
- ¹² 378 Outcomes of the Granger causality test show the similar causality direction for tomato and 13 379 14 379 cucumber supply chains. In case of tomatoes and cucumbers we can see one-way direction of the 15 380 Granger causality from farm to retail. Thus, the direction is favourable for the welfare of farmers as 16 381 they can impact price development on the market in the short run. 17 382

18 3 8 3 References

- 20 384 Aguiar D and Santana J (2002) Asymmetry in Farm to Retail Price Transmission: Evidence from Brazil. Agribusiness 18: 37–48.
- 21 384 22 385 23 386 23 386 24 387 25 388 26 389 26 389 Ahmed O (2018) Vertical price transmission in the Egyptian tomato sector after the Arab Spring. Applied Economics 50: 5094-5109.
 - Ait Sidhoum A and Serra T (2016) Volatility Spillovers in the Spanish Food Marketing Chain: The Case of Tomato. Agribusiness 32: 45-63.
- 27 390 Anderson K (2009) Five Decades of Distortions to Agricultural Incentives. In: Anderson K (ed) Distortions to 28 391 agricultural incentives: a global perspective, 1955–2007. The International Bank for Reconstruction and 29 392 Development / The World Bank, pp. 3-64.
- 30 393 Bakucs LZ, Fertő I and Szabó GG (2007) Price transmission in the Hungarian vegetable sector. Studies in 31 394 Agricultural Economics 106: 23–40.
- 32 395 Bakucs Z, Fałkowski J and Fertő I (2014) Does Market Structure Influence Price transmission in the Agro-food 33 396 Sector? A Metha-analysis Perspective. Journal of Agricultural Economics 65(1): 1–25.
- 34 3 97 Brooks C (2008) Introductory Econometrics for Finance. New York: Cambridge University Press.
- 35 398 Bunte F and Peerlings J (2003) Asymmetric price transmission due to market power in the case of supply 36 3 9 9 shocks. Agribusiness 19: 19-28.
- 37 400 Dickey DA and Fuller WA (1979) Distribution of the Estimators for Autoregressive Time Series with a Unit ³⁸ 401 Root. Journal of the American Statistical Association 74(366): 427–431.
- ³⁹ 402 Enders W and Siklos PL (2001) Cointegration and Threshold Adjustment. Journal of Business & Economic Statistics 19(2): 166–176.
 - Engle RF and Granger CWJ (1987) Co-Integration and Error Correction: Representation, Estimation, and Testing. Econometrica 55(2): 251-276.
- $\begin{array}{r} 402 \\ 40 \\ 403 \\ 41 \\ 404 \\ 42 \\ 405 \\ 43 \\ 405 \\ 44 \\ 406 \\ 45 \\ 407 \\ 408 \end{array}$ Enders W and Granger CWJ (1998) Unit-Root Tests and Asymmetric Adjustment with an Example Using the Term Structure of Interest Rates. Journal of Business & Economic Statistics 16(3): 304–311.
- 45 46 408 47 409 Frey G and Manera M (2007) Econometric Models of Asymmetric Price Transmission. Journal of Economic Surveys 21(2): 349-415.
- 48 410 Girapunthong N, VanSickle J and Renwick A (2003) Price Asymmetry in the United States Fresh Tomato 49411 Market. Journal of Food Distribution Research 34: 51-59.
- 50 4 1 2 Granger CWJ (1969) Investigating Causal Relations by Econometric Models and Cross-spectral Methods. 51 413 *Econometrica* 37(3), 424–438.
- 52 4 1 4 Jeder H, Naimi A and Oueslati A (2017): Transmission between Retail and Producer Prices for Main Vegetable 53 4 1 5 Crops in Tunisia. International Journal of Food and Agricultural Economics 5: 19–28.
- 54 4 1 6 Johansen S (1988) Statistical analysis of cointegration vectors. Journal of Economic Dynamics and Controls 55 417 12(2-3): 231-254.
- 56
- 57

2 418 Johansen S (1991) Estimation and Hypothesis Testing of Cointegration Vectors in Gaussian Vector 3 419 Autoregressive Models. Econometrica 59(6): 1551–1580.

1

8

9

- 4 420 Johansen S (1995) Likelihood-Based Inference in Cointegrated Vector Autoregressive Models. New York: 5 421 Oxford University Press Inc.
- 6 422 Listorti G and Esposti R (2012) Horizontal Price Transmission in Agricultural Markets: Fundamental Concepts 7 423 and Open Empirical Issues. Bio-based and Applied Economics 1(1): 81-108.
 - 424 Myae AC et al. (2006) The study of Price Behavior of Vegetable Markets in Myanmar and Japan. Journal of the 425 Faculty of the Agriculture – Kyushu University (Japan) 51(1): 139–146.
- ¹⁰ 426 Munyeka W (2014) Price Mediation in Tomato Commerce of Limpopo Province of the Republic of South Africa. Mediterrean Journal of Social Sciences 5: 778-791.
- $\begin{array}{c}
 11 \\
 427 \\
 12 \\
 428 \\
 13 \\
 420
 \end{array}$ Parrott S, Eastwood D and Brooker J (2001) Testing for Symmetry in Price Transmission: An extension of 13 429 Shiller Lag Structure with an Application to Fresh Tomatoes. Journal of Agribusiness 19(1): 35–49.
- 15 430 Pérez Mesa JC and Galdeano Gómez E (2011) Asymmetric Margins in Prices and Retail Supply Chain 16 431 Integration: the Spanish Vegetable Case. Journal of International Food & Agribusiness Marketing 22: 211-17 432 230.
- 18433 Rezitis A and Pachis D (2013) Investigating the Price Transmission Mechanism of the Greek Fresh Tomato 19434 Market with a Markov Switching Vector Error Correction Model. Agricultural Economics Review 14: 29-20 4 3 5 45.
- 21 4 3 6 Rezitis A and Pachis D (2016) Investigating the Price Transmission Mechanisms of Greek Fresh Potatoes, 22 4 37 Tomatoes and Cucumbers Markets. Journal of Agricultural & Food Industrial Organization 14: 91–108.
- 23 4 3 8 Santeramo FG and Von Cramon-Traubadel S (2016) On perishability and Vertical Price Transmission: empirical 24 4 3 9 evidences from Italy. Bio-Based and Applied Economics, 5: 199-214.
- 25 4 4 0 Von Cramon-Taubadel S (2017) The Analysis of Market Integration and Price Transmission - Results and 26 4 4 1 Implications in an African Context. Agrekon (Agricultural Economics Research, Policy and Practice in 27 442 Southern Africa) 56: 83–96.
- ²⁸ 443 Ward R (1982) Asymmetry in Retail, Wholesale, and Shipping Point Pricing for Fresh Vegetables. American ²⁹ 444 Journal of Agricultural Economics May: 205–212. 30 Relien

