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The Current Use and Evolving Landscape of Nutraceuticals

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38 **Abstract**

39

40 The nutraceutical market is currently a high-impact multi-billion-dollar industry, and it is
41 anticipated to grow rapidly over the next decade. Nutraceuticals comprise diverse food-derived
42 product categories that have become widespread due to increased consumer awareness of potential
43 health benefits and the need for improved wellness. This targeted review is designed to identify
44 the current global trends, market opportunities, and regulations that drive the nutraceutical
45 industry. Safety and efficacy concerns are also explored with a view to highlighting areas that
46 necessitate further research and oversight. Key drivers of the nutraceutical market include aging
47 populations, consumer awareness, consumer lifestyle, increasing cost of healthcare, and marketing
48 channels. Although some nutraceuticals hold promising preventive and therapeutic opportunities,
49 there is a lack of a universal definition and regulatory framework among countries. Moreover,
50 there is a lack of adequate evidence for their efficacy, safety, and effectiveness, which was even
51 further highlighted during the ongoing coronavirus pandemic. Future prospective epidemiological
52 studies can delineate the health impact of nutraceuticals and help set the scientific basis and
53 rationale foundation for clinical trials, reducing the time and cost of trials themselves. Together,
54 an understanding of the key drivers of the nutraceutical market alongside a consistent and well-
55 defined regulatory framework will provide further opportunities for growth, expansion, and
56 segmentation of nutraceuticals applications.

57

58 **Keywords**

59 nutraceuticals; preventive medicine; natural health products; nutraceutical policy; nutraceuticals
60 commercialization

61 **Introduction**

62 Over the last few decades, a new health paradigm has emerged that places an emphasis on diet and
63 nutrition. A more health-conscious consumer pool with increased expendable income in the
64 Western world has shifted consumer trends towards the purchase of dietary supplements,
65 functional foods, and nutraceuticals with the intention of maintaining optimal health and
66 preventing negative health consequences [1, 2]. Nutraceuticals are an innovative concept and an
67 umbrella term for nutritive supplement-like products with health benefits that go beyond their basic
68 nutritional value. Over the past few decades, several bioactive constituents including food extracts
69 or phytochemical-enriched extracts were developed and marketed as pharmaceutical formulations,
70 such as capsules, solutions, powders, gels, etc. Epidemiological studies suggest an association
71 between phytochemical constituents in nutraceuticals and an improvement in health to some extent
72 [3]. On the same note, plant-derived and other natural compounds have demonstrated their
73 potential, yielding a pool of molecules that may exhibit therapeutic properties [4-7] and are set to
74 be a continuous source of new drugs for the foreseeable future [8]. Diverse food products based
75 on the bioactivities of plant compounds are also being developed [9] with the intent maintain health
76 and prevent disease, and to enhance overall health and well-being. However, the supporting
77 scientific evidence for metabolism and health benefits of nutraceuticals is scarce overall. The
78 nutraceutical market has received an unforeseen worldwide response and is currently a multi-
79 billion industry [10]. The global nutraceutical market was valued at around USD 383 billion (EUR
80 311 billion) in 2016 and was expected to reach around USD 561 billion by 2022 (EUR 456 billion)
81 [3] prior to the coronavirus diseases 2019 (COVID-19) pandemic. With the increase in health
82 awareness, including lifestyle changes, across the globe, the nutraceutical industry is further
83 anticipated to evolve offering new opportunities for innovative products based on consumer
84 interest in health-enhancing foods.

85
86 Despite rising public interest in nutraceuticals, the lack of universally accepted definitions
87 and diverse regulatory frameworks remains a challenge. Regulation of nutraceuticals varies across
88 the globe and is unregulated in some countries. There is a need to understand the current market
89 trends for nutraceuticals, along with variations in regulatory frameworks across different countries.
90 This review identifies the current trends and regulations that drive the nutraceutical industry. It
91 then explores opportunities to enhance the market value of nutraceuticals.

92 93 **Defining nutraceuticals**

94 Defining nutraceuticals has been challenging, whereby no one global definition is accepted
95 despite the proposals for a framework to do so [11, 12]. This is largely due to differences in
96 legislation governing the sales, marketing, safety, and efficacy of such products in different regions
97 around the world along with cultural influence on the use of these products. One challenge is that
98 nutraceuticals, dietary supplements, and functional foods are often discussed together but it is
99 important to recognize that these types of products differ in their classification, albeit fluid in their
100 designation. Nutraceuticals contain nutrients or extracts that are generally derived from foods or
101 sources of natural origin that are intended for prophylactic or therapeutic applications [11, 13].
102 Nutraceuticals include diverse product categories such as herbal and botanical products, food-
103 derived active compounds or related by-products, vitamin and minerals mixes, protein powders or
104 even components of dietary supplements [14, 15]. On the other hand, dietary supplements are
105 nutrients or compounds that are intended to support nutrient intake, prevent deficiencies, and may
106 occasionally exhibit therapeutic benefits even if that is not their intended function. Despite their

107 common appearance as tablets, capsules, gels, syrups or extracts, nutraceuticals and dietary
108 supplements are generally considered nonpharmaceutical and nonmedicinal products [13].
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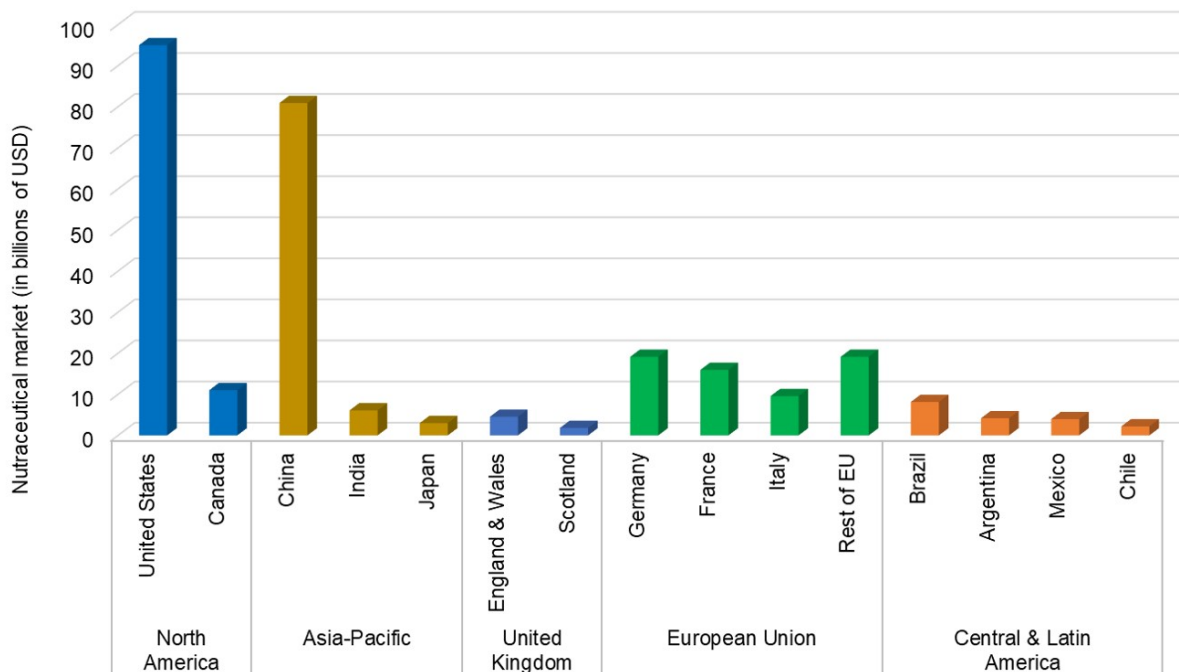
110 Functional foods can be loosely defined as foods that may exert positive health benefits
111 upon consumption beyond their basic nutritional values. However, functional foods do not have
112 the capacity to treat or prevent illnesses by themselves and these products are not essential to the
113 diet [16]. Functional foods may naturally contain proponents or added ingredients that may
114 promote optimal health or reduce the risk of disease. It is also possible that a food-derived
115 component can be used to produce novel products that may fit into multiple categories. A bioactive
116 constituent derived from a herb may be incorporated into a food to product a functional food or it
117 could be encapsulated to manufacture nutraceuticals. Hence why these general distinctions
118 between these products cause issues for regulatory authorities.
119

120 Other related food classifications do exist such as medical foods or fortified foods. Medical
121 foods are formulated for the dietary management of diseases with distinct nutritional requirements
122 that are otherwise not met by normal dietary intake alone, such as pancreatic exocrine
123 insufficiency, cachexia, or hypercysteinemia [17]. This category of foods is considered therapeutic
124 agents under the Orphan Drug Act of 1988 in the United States (U.S.) [17]. Whereas fortified foods
125 are a public health intervention whereby everyday foods such as cereal, milk, bread, and pasta
126 have had nutrients, vitamins or minerals added to them such as vitamin D, calcium or iron with
127 the intention of preventing nutritional deficiencies. This has been a successful approach in the U.S.
128 and other countries for the prevention of rickets and pellagra [18].
129

130 **Insights into the global market**

131 The nutraceutical industry is flourishing and diversifying rapidly (**Figure 1**). The current
132 market trends in healthcare are inclined towards preventive health care strategies, rather than
133 treatment and disease management. This trend is anticipated to grow as healthcare costs increase
134 in both developing and developed countries. Increasing occurrence of chronic diseases coupled
135 with the high cost of healthcare interventions is creating a demand for personalized nutrition, along
136 with a boost in demand for nutraceuticals. Additionally, there is a shift in consumer preference
137 from synthetic pharmaceutical preparations to natural and organic nutraceutical ingredients [19].
138 According to a report by Klynveld Peat Marwick Goerdeler (KPMG), the nutraceuticals market
139 was projected to be worth approximately \$250 billion by 2018. In addition, the growth of
140 nutraceutical industry was predicted to be at about 7.3% compound annual growth rate (CAGR)
141 from 2015 to 2021, with the market anticipated to be valued over \$275 billion by 2021. Indeed,
142 we now know that by 2019 the nutraceutical market had exceeded these values and was worth
143 \$382 billion, and was worth \$412 billion in 2020 [20]. Further, the value of the nutraceuticals
144 industry is already more than 25% of the value of the pharmaceutical industry [21]. U.S., Japan,
145 and Germany are key drivers of the nutraceutical market because of high product adoption rate in
146 these developed economies [20]. Finally, an above average growth in nutraceutical market is
147 expected for China, India, and Brazil over the coming decades with the fastest predicted CAGR
148 [20].
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Figure 1. The global nutraceutical market and major consumers approximated using 2017 estimates in billions of USD from the following references [22-31].

158 *North America*

159 The U.S. is one of the largest consumers of nutraceuticals and has been the world's largest
160 nutraceutical market for over a decade [32-34]. By all forecasts, the U.S. nutraceutical market is
161 expected to experience an increase in the coming years as a result of a continuously growing
162 demand [34]. Indeed, the U.S. market for nutraceuticals is anticipated to increase at a CAGR
163 ranging from 5.5% to 6.0% from 2016 to 2022, with a value of more than USD 95 billion (~EUR
164 77 billion) [35]. The growth in nutraceuticals in the US is in large part due to innovations in the
165 sector promoting wellness products including dietary supplements, immune-boosting
166 supplements, energy drinks, protein supplements, probiotics, and prebiotics among a host of other
167 products [36].

168
169 Canada has also emerged as a global supplier of nutraceuticals, with more than 750
170 Canadian companies specialized in functional foods and natural health products (FFNHP),
171 attributing to more than USD 11 billion in revenue in 2011. Overall, there were over 32,000
172 FFNHPs on the market, with natural health products accounting for a majority of (85%) of these
173 product lines (Statistics Canada, 2011). Between 2019 and 2024, the Canadian nutraceuticals
174 market is expected to see a growth rate of 5.62%, due to the rising demand for nutraceuticals with
175 potential health benefits [37]. The Natural Health Products Directorate (NHPD), now known as
176 the Natural and Non-prescription Health Products Directorate (NNHPD) was introduced in 2004.
177 In its first six years, the NNHPD granted over 27,900 product licenses, representing over 43,000
178 natural health products [38], indicating the great demand and market growth for natural health
179 products in Canada in the late 2000's.

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Asia-Pacific

The Asia-Pacific nutraceuticals product market is growing rapidly, accounting for 31% of the nutraceutical market value in 2019 [20] and is estimated to reach USD 89.6 billion by 2021, increasing at a CAGR of 8.52% in the forecast period of 2016 to 2021 [39]. The functional food ingredients market is anticipated to increase at a CAGR of 5.9% between 2016 and 2026 and is anticipated to have a market share of USD 5.04 billion by the end of 2026 [39].

The nutraceutical market in China is now the second largest and one of the fastest growing markets in the world. Based on a 2017 report by Transparency Market Research, Cision, China generated 39.5% (80.9 billion USD), of the total nutraceuticals market worth USD 204.8 billion in the Asia-Pacific region. China is responsible for only 2% of retail nutraceutical products on the global market, however, China exports 65% of the raw materials the manufacturing of food health products internationally [22]. Despite such high rates of annual growth, its growth is obscured by ambiguities around the meaning and management of nutraceuticals. Cross-border e-commerce (CBEC) is used as a medium for retail distribution of nutraceutical products outside China. However, since April 2016, the Chinese government has implemented CBEC policies, such as eliminating imposing new customs clearance requirements, tax concessions, and restricting nutraceuticals sold without registration with CBEC. Because of the regulatory complexities and ambiguities surrounding nutraceuticals, it is difficult to provide true market estimates. Despite the regulatory stringencies, the concept of Yin-Yang may be a driving force for Chinese nutraceutical market, central to Chinese culture, diet, and traditional Chinese Medicine. In addition, a balanced regulatory and marketing environment will lay foundation for sustained growth [40].

Japan is another large continually growing market for nutraceuticals [34], accounting for approximately a fifth of the Asia-Pacific nutraceutical market share [41]. In 1991, the government of Japan introduced the Foods for Specified Health Use (FOSHU) regulatory process. Each FOSHU category of claims also includes non-FOSHU functional foods on the market that can use off-label health-related claims. The total retail sales of approved FOSHU products was 6.2 billion USD in 2007 [26]. The non-FOSHU functional foods market in Japan is considerably larger compared to FOSHU products [42, 43].

The nutraceuticals industry in India is also another of the rapidly flourishing markets in the Asia-Pacific region. The nutraceuticals industry in India was estimated to be worth USD 2.2-2.8 billion in 2015 and was predicted to grow at 20% to USD 6.1 billion by 2019-2020. Such is the level of growth of India's nutraceutical market that is now projected to reach USD 8.5 billion by 2022 [23-25]. The expansion of this industry over the past decade is the result of significant lifestyle changes by the Indian population. Fast foods and packaged foods, along with sedentary lifestyles have resulted in the increased incidence of lifestyle diseases such as hypertension, hyperlipidemia, diabetes, cardiovascular diseases, and obesity. As a result, Indian consumers, predominantly those of higher socio-economic status, are inclined towards nutraceuticals as alternatives to drugs for improving health and/or preventing diseases [24].

United Kingdom and European Union

This region is the third largest market for nutraceuticals in the world, with Germany, France, and Italy being the key markets in this region. Further, the United Kingdom (UK) and

226 Spain have emerged as key test markets [44]. The reason for restrained growth compared to North
227 America and Asia-Pacific is due to its stringent regulatory approval procedures, along with high-
228 cost of research and development, ultimately, resulting in higher product prices [27]. The European
229 nutraceutical market was valued around USD 79.7 billion in 2016. Prior to the coronavirus
230 pandemic, the European market was projected to increase at a CAGR of 6.39% from 2018 to 2023.
231 Omega-3 fatty acids are among the most consumed nutraceuticals in this region [27]. Besides the
232 scientific research tailored to the needs of the customers, technological developments are also
233 driving the market for these products in Europe [28].
234

235 Germany is a major market, with the largest market share of 23.02% in Europe, followed
236 by UK and France [27, 28]. The German nutraceutical market was valued at USD 11.0 billion in
237 2016 with a CAGR of 6.37%. The contributing factor for Germany's growth is the increasing
238 desire of Germans to support their general health and wellbeing or to target specific health
239 conditions through supplements. Major companies in the nutraceuticals and functional food sector
240 in Germany include Danone Deutschland GmbH and Wrigley GmbH. Consumers in UK are more
241 inclined towards high protein products for their health-promoting properties [27], which is already
242 a competitive market worth over USD 140 million that may now increase due to an increased
243 interest in protein hydrolysates and their potential health benefits in the infant nutrition, sports
244 nutrition, and the nutraceutical markets [29].
245

246 *Central and Latin America*

247 Latin America is considered the fourth largest market for nutraceuticals in the world, with
248 Brazil and Argentina being the largest markets in Latin America. Nutraceuticals are a rapidly
249 expanding market due to a growing trend of healthy living among people. The nutraceutical market
250 in Brazil reached sales of USD 13 billion in 2005 [45] and a projected value of 13.25 billion was
251 forecast for 2021 with a CAGR of 7.96% predicted over the coming years leading to a market
252 value of USD 19.4 billion by 2026. [30]. The Latin American region has seen substantial growth
253 opportunities in nutraceutical industry due to its favorable economic growth and changes in
254 lifestyle over the past decades [30, 45], in addition to abundance of natural resources, which have
255 helped the nutraceuticals market in Brazil to flourish over the past few years, with a market share
256 of 5.3% in the global revenues. Moreover, consumers inclination towards consumption of healthy
257 foods and supplements has increased in the older and middle-class populations, further boosting
258 the sales of nutraceuticals throughout the country [46]. The Amazon due to its incredible
259 biodiversity may also be a source of natural health products and nutraceuticals in time if
260 responsibly managed [31].
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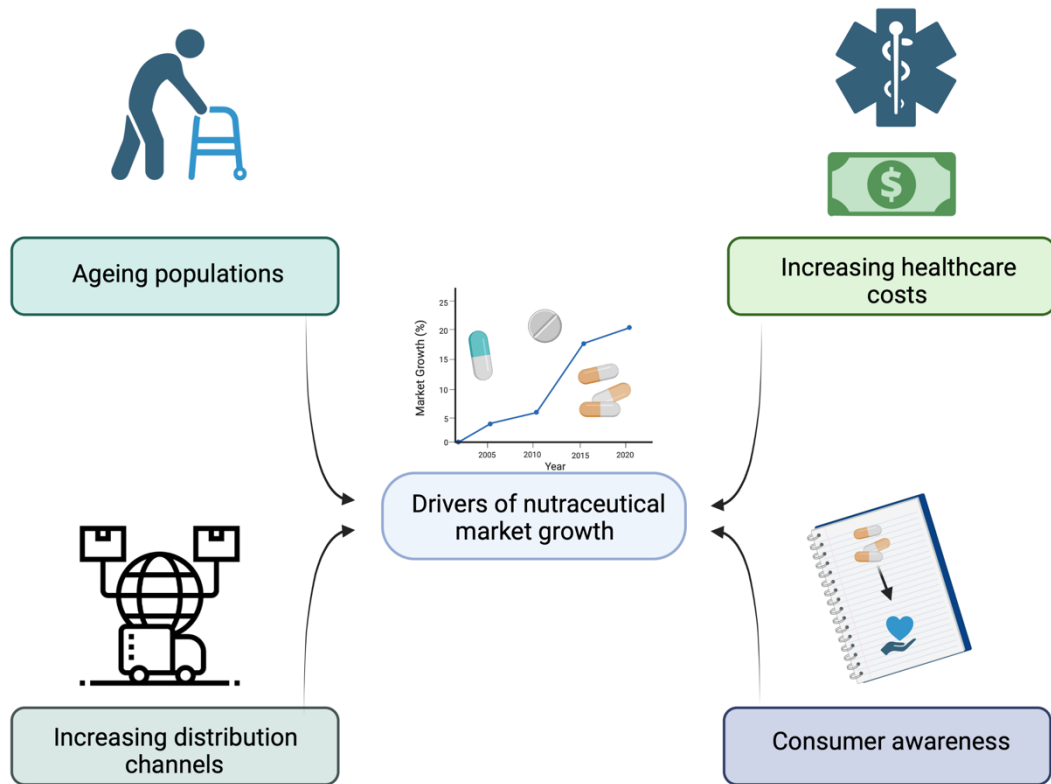
262 *The impact of the COVID-19 pandemic on the global nutraceutical market*

263 The coronavirus disease 2019 (COVID-19) pandemic caused by the severe acute
264 respiratory syndrome coronavirus 2 (SARS-CoV-2) emerged in late 2019 with devastating
265 consequences worldwide. COVID-19 is a disease associated with a wide range of symptoms, that
266 mostly affect the respiratory system. COVID-19 can range from an asymptomatic infection to
267 severe disease, acute respiratory syndrome, and may be fatal [47]. Researchers have been
268 scrambling to repurpose drugs and develop novel therapeutics with limited success [48]. Among
269 those is dietary supplements and nutraceuticals [13, 49], which has profoundly impacted their sales
270 globally in 2020 [2]. Sales increased due to individuals seeking additional protection from
271 infection and severe disease by purchasing nutraceuticals with potential health benefits against

272 respiratory infections and related symptomology [50]. For example, in the U.S., sales of
 273 supplements and nutraceuticals grew by 51.2% at the start of the pandemic in March 2020
 274 compared to 2019 and remained high as evident by the 16.7% growth in July 2020 [51]. In Europe
 275 [51], China [52], and India [53], similar trends were observed. The potential use of nutraceuticals
 276 and supplements during the pandemic was a topic of enthusiastic debate on social media [54] and
 277 in the literature [13, 55, 56]. In this context, intense debate on the efficacy and safety of
 278 nutraceuticals for the prevention and/or treatment of COVID-19 is ongoing, and sales of
 279 nutraceuticals are expected to remain high in the first half of 2021, albeit at much lower level than
 280 the sales achieved at the beginning of the pandemic [57]. While these levels of sales are
 281 unsustainable, they may still affect projections of market growth over the coming years.

282
 283 **Key drivers of the nutraceutical market**

284 The nutraceutical industry is largely consumer driven and will continue to grow because it
 285 fits within the current lifestyle of developing and developed countries. An understanding of the
 286 key drivers of the nutraceutical market, will provide further opportunities for growth, expansion,
 287 and segmentation (Figure 2).
 288



289 **Figure 2:** Drivers of the growth of the global nutraceutical market are multifactorial but can be
 290 characterized by four main themes including an ageing population, increasing costs of healthcare,
 291 increasing distribution channels, and consumer awareness.
 292
 293

294 *Aging population*

295 Aging represents a natural biological process that results in certain ostensible chronic
296 medical conditions, such as Alzheimer’s disease, dementia, respiratory problems, hypertension,
297 CVD, osteoporosis, and cataracts. Due to the increasing growth of elderly populations throughout
298 the world, many healthcare systems will struggle to maintain a healthy lifespan for their elderly
299 citizens. However, healthy aging can be greatly aided mainly by consuming a healthy and
300 nutritious diet, along with an active and correct lifestyle [58-61]. Nutraceuticals have the potential
301 to protect against aging and stress. In fact, they have shown to be beneficial in prevention of age-
302 related chronic conditions, thereby promoting longevity and overall well-being for the elderly
303 population [62].

304
305 *Consumer awareness*

306 This growth is being driven by an increase in consumer awareness of health; including
307 awareness for the benefits of a nutritional diet, improved lifestyles, education programs, and
308 accelerated health awareness information disseminated through social media. Indeed, consumer
309 awareness has also driven the growth of “wellness” products [63]. This area of the nutraceutical
310 market for the US and Canada is anticipated to grow steadily as consumers show increased interest
311 in improving their lifestyles. In the Asia-Pacific region, the growth in nutraceuticals market is also
312 attributed to rise in disposable income and middle-class consumers, urbanization, and increase in
313 incidence of lifestyle-related diseases such as hypertension, diabetes, and cardiovascular diseases
314 [39, 64]. Consumer awareness is largely what drove the increased growth of the nutraceutical
315 market at the beginning of the COVID-19 pandemic.

316
317 *Increasing cost of healthcare*

318 Changes in the healthcare industry, along with increasing healthcare and drug costs are
319 also triggering the growth of the nutraceuticals market. Consumers are increasingly inclined to
320 look towards nutraceuticals not only to improve their health, but also to save money on expensive
321 over-the-counter and prescription drugs. In this sense, a substantial increase in the nutraceutical
322 market has been seen in the U.S. and Canada, followed by Asia-Pacific and Mexico [65].

323
324 *Increasing number of distribution channels*

325 The use of different distribution channels provides opportunities for targeting different
326 market segments and increasing nutraceutical sales. Different distribution channels currently being
327 used include online selling, direct marketing, and business-to-business (B2B) channels and
328 business-to-consumer (B2C) channels. The growth of online sales of nutraceutical products can be
329 attributed to the growing number of internet users and growing interest of many of them in online
330 shopping, even in case of health products due to convenience. Based on the Euromonitor
331 International Research report, the global vitamin and supplement market accounted for about EUR
332 60.2 billion in internet sales contributing a substantial share in the growth of supplement demand.
333 About 44% of the consumers purchase nutraceuticals online globally. Similar sales trends online
334 are anticipated for India, being the second largest growing online population [66]. Some companies
335 use direct marketing approaches with specialized retail stores for consumers. These specialized
336 retail stores are positively perceived by consumers, and they often tend to buy food and health
337 supplements from a specialized store rather than from medical or other stores. For example,
338 Himalaya, an Indian company, successfully used this approach for its nutraceutical products.
339 Digital marketing such as email marketing, social media, mobile applications (Apps), e-marketing,

340 websites, virtual sales representatives, and closed platforms are becoming powerful tools for
341 marketing nutraceuticals and nutritional supplements. These strategies enable the marketers to
342 target and track various aspects of marketing, tailoring the market strategy based on consumer
343 needs. B2B and B2C e-commerce had limited success in health-related products demonstrated
344 promising growth [67]. In recent years, multi-level marketing of supplements and nutraceuticals
345 has dramatically increased [63]. Multi-level marketing is a strategy whereby independent
346 distributors sell products directly to the consumer from their own home, online, or via
347 telecommunications. Distributors can be both rewarded for their sales and if they can recruit
348 additional individuals to become distributors. However, while not illegal, this form of supplement
349 distribution is highly unethical and some of the products may be unsafe or simply unnecessary [63,
350 68].

351 352 **Benefits of nutraceuticals**

353 Nutraceuticals hold promising opportunities for improving underlying health conditions,
354 alleviating symptoms, and improving overall well-being. Existing pre-clinical studies demonstrate
355 beneficial effects of many nutraceuticals, including phytochemical enriched and food extracts as
356 means of reducing inflammation and oxidation [69] and nutraceuticals of marine origin that go
357 beyond omega-3 fatty acids [70, 71]. There have also been attempts to formulate recommendations
358 prepared by experts from the International Lipid Expert Panel (ILEP) for the application of
359 nutraceuticals for different risk factors, conditions, and diseases such as lipid disorders,
360 inflammation, statin intolerances or even heart failure [72-75]. With more research, there is also
361 potential for nutraceuticals to be used as a prophylactic or adjunct treatment of a variety of chronic
362 conditions, including heart diseases, cancers, Alzheimer's disease, mental health, and metabolic
363 disorders, and in many cases robust clinical efficacy evidence is already available [74, 76-79].
364 Contemporary consumers are educated, health conscious, and more aware of their lifestyle choices.
365 Therefore, consumers want safe and effective nutraceuticals that enhance their health and well-
366 being or act as preventive measures that will help them to combat the various non-communicable
367 diseases associated with unhealthy living and aging.

368 369 **Current regulations specific to nutraceuticals**

370 The concept of nutraceuticals has been proposed as a modern approach leaning on
371 nutritional science and its definition is still in the grey area between food, food supplements, and
372 pharmaceuticals (**Table 1**). Therefore, the definition of nutraceuticals and an appropriate
373 assessment of their potential in medicine is still the subject of debate and far from being consistent
374 and accepted, which is a legislative challenge worldwide. The blurred lines between what is
375 considered a nutraceutical versus a dietary supplement or functional food can contribute to how
376 regulatory authorities view these products and legislate for them. For example, functional foods in
377 Japan are defined based on their use of natural ingredients, whereas in the U.S., they can also
378 contain ingredients produced with biotechnology. These discrepancies in definitions between the
379 different accepted definitions of nutraceuticals across different countries and their regulatory
380 aspects is a critical issue. Furthermore, the lack of globally harmonized legislation and regulations
381 are another serious issue for nutraceutical growth and distribution. The existence of different
382 regulations can result in ambiguity and inconsistency, especially when defining products present
383 in multiple countries [80].

384

385 The milestone for examining the efficacy and safety of food was set by the United Nations
386 Food and Agricultural Organization (FAO) and the World Health Organization (WHO) in the
387 Codex Alimentarius in 1992. These internationally recognized guidelines establish general rules
388 for producing and marketing foodstuffs and their derivatives are used by many countries. These
389 guidelines define health claims in terms of nutrient function, enhanced function, and the reduction
390 of risk [80]. Globally, there are various standards set among nations and regions.

391
392 Current European regulations monitored by the European Food Safety Authority (EFSA)
393 include food supplements but do not officially mention or recognize the term nutraceutical. There
394 is also no distinction between food supplements and nutraceuticals for the purpose of obtaining a
395 beneficial health claim application on new products. Indeed, medicinal claims for nutraceuticals
396 are required to conform with regulatory requirements (efficacy, safety, and quality testing) of other
397 medicinal products. Therefore, nutraceuticals can either be monitored as a food component under
398 Directive 2002/46/EC [81] or a medicinal product under Directive 2004/27/EC [82]. The safety of
399 supplements is monitored under Directive 2002/46/EC by EFSA and the European commission
400 [81]. In an effort to synchronize various legislations in relation to nutrition health claims,
401 Regulation EC 1924/2006 was put into effect [83]. The aim of this regulation was to instill
402 confidence among consumers by providing understandable information and assuring the safety
403 and efficacy of products. Health claims can now only be placed on product labels or packaging if
404 they are compliant with EFSA guidelines [83, 84]. Europe is also home to the European
405 Nutraceutical Association (ENA) since 2005, which serves as a non-profit organization to evaluate
406 emerging evidence in relation to nutraceuticals [85].

407
408 In the U.S., the Food and Drug Administration (FDA) are not entirely responsible for
409 nutraceuticals, but they are monitored by the Dietary Supplement Health and Education Act [86]
410 and the Food and Drug Administration Modernization Act of 1997 (FDAMA) [87]. Notably, in
411 the case of a botanical preparation, they do not require clinical testing before marketing, separate
412 from a botanical drug. For a botanical preparation to be considered a drug substance, intended for
413 diagnostic, preventive, or curative purposes, the manufacturer must provide clinical efficacy and
414 safety data for over-the-counter drug review. According to the DSHEA, the manufacturer bears
415 the responsibility to ensure the safety of nutraceuticals. The nutraceutical intended for marketing
416 should comply with the following criteria: *(i) be intended for ingestion in form of pill, capsule,*
417 *tablet, powder or liquid form, (ii) not be represented for use as a conventional food or as sole*
418 *item of a meal/diet, and (iii) be labelled as a “dietary supplement”*. Due to the need to increase
419 surveillance on the growing supplement and nutraceuticals markets, the FDA established the
420 Office of Dietary Supplement Programs (ODSP). However, there is significant concern that these
421 legislations do not provide adequate protection to consumers as the manufacturers are responsible
422 for ensuring a product’s safety and efficacy before production and marketing [11, 13].
423 Manufacturers are not required to seek approval or register their product with the FDA prior to
424 reaching the market. This potentially place the consumer at risk to unsafe on inefficacious products
425 that lack preclinical and clinical evidence.

426
427 On the contrary, in Canada, the regulation of nutraceuticals is governed by the Food and
428 Drugs Authority of Health Canada and is regulated more like a drug than as a food category. The
429 category comprises homeopathic medicines, herbal remedies, vitamins and minerals, traditional
430 Chinese medicines, probiotics, and other products (e.g., amino acids and fatty acids) [80].

431
432 Other countries do not have any specific regulations. For example, Indian regulations do
433 not provide any specific legal status to nutraceuticals. The Food Safety and Standards Act (FSSA)
434 established in 2006 does not distinguish between functional foods, nutraceuticals, and dietary
435 supplements [88]. Each of these products is indicated as food for a special dietary application. In
436 India, Ayurveda is an entire field of natural medicinal products that has been practiced for
437 thousands of years and is considered a tested system for supervised administration of natural
438 products [89]. In Asia-Pacific region, Japan, was among the first countries to face the issue of
439 regulating food supplements and foodstuff by their regulatory authority, the Foods for Specified
440 Health Use (FOSHU) [90].

441
442 Many other countries, such as Australia or China, regulate nutraceuticals simply as a
443 category of food. For some countries including Colombia, Brazil, and Argentina, a simple
444 registration-based approach to local authority is used, and a notification-based approach is valid
445 in Mexico and Chile [80]. Brazil, China and Taiwan, also have stricter requirements, where prior
446 to registration, a complete animal or human clinical study is required [80].

447
448 The Russian Federation Food Security Doctrine regulates nutraceuticals under Biologically
449 Active Dietary Supplements (BADs) [91]. Nutraceuticals are defined as foodstuffs with clinically
450 proven effectiveness recommended for prophylactic use to prevent side effects induced by
451 pharmaceutical products and the achievement of complete remission. The definition includes
452 vitamins, minerals, amino acids, dietary fibers, and para-pharmaceuticals (bioflavonoid, alkaloids,
453 essential oils, polysaccharides) [91].

454
455 The COVID-19 pandemic has highlighted that greater regulatory oversight and
456 enforcement is required for nutraceuticals, dietary supplements, and functional foods
457 internationally. During the pandemic, several products were advertised as prophylactics,
458 therapeutics, and even cures for COVID-19 despite a clear lack of evidence for safety or efficacy.
459 In the U.S. for example, oleandrin was proposed as a supplement, which could have been lethal if
460 consumed [13]. This along with many other examples prompted the FDA and Health Canada to
461 issue several warnings to various companies for false advertising and mislabeling their products,
462 and to prevent harm to consumers [13, 92]. While this shows an example of enforcement of
463 regulatory oversight in action in the U.S. and Canada, there is certainly room for improvement to
464 prevent such products from reaching consumers in the first place.

465 466 **Concerns regarding nutraceutical safety and efficacy**

467 Nutraceuticals have the potential to partially prevent or co-treat various health conditions.
468 However, there is often a lack of adequate information to properly substantiate the efficacy, safety,
469 and effectiveness of nutraceuticals, presenting concerns regarding nutraceutical use and there can
470 be issues with how to classify such a product if being used for medicinal purposes. Most medicinal
471 or nutritional claims are uncorroborated due to a lack of evidence on possible mechanisms of action
472 and a lack of randomized clinical trials to confirm the claimed beneficial health effects of the
473 specific pathological conditions. Furthermore, *in vitro* data reported in the literature, often focus
474 on single food constituents (micronutrients or secondary metabolites). Such studies assume that
475 the studied micronutrients or secondary metabolites can be generally considered safe as they are
476 derived from commonly used food components; this, however, needs to be validated by rigorous

477 studies. Therefore, it is crucial to conduct clinical trials to thoroughly study both the efficacy and
478 safety, and to gain a better understanding of the mechanism of action and bioavailability of
479 nutraceuticals. Monitoring the production of nutraceuticals is a critical step that lacks considerable
480 oversight worldwide.

481
482 Nutraceuticals can be toxic to consumers if they become contaminated with heavy metals,
483 metalloids, mycotoxins, allergens, fertilizers, pesticides or non-product residues from toxic plants
484 during production. The risk of adverse pharmacokinetic or pharmacodynamic interactions between
485 nutraceuticals and therapeutics can occur [93, 94], which is worrying considering that patients
486 rarely disclose their consumption of supplements to their physicians [95]. Indeed, several common
487 examples exist. Products containing peppermint oil can interact with cytochrome P450 isoforms,
488 which may modify the metabolism of various drugs [96, 97]. Some foods and their nutraceutical
489 products that contain tyramine in high doses (> 10 mg), such as yeast containing supplements, are
490 known to interact with monoamine oxidase drug inhibitors that are used to treat depression. These
491 adverse interactions can lead to cardiac arrhythmias, hyperthermia, cerebral hemorrhage, or fatal
492 hypertensive crisis [98]. Moreover, toxic element contamination was detected in several natural
493 health products and supplements [99]. Natural botanical toxicants are also of serious concern
494 whether used as herbal remedies or incorporated into foods, tonics, supplements, or nutraceuticals.
495 For example, *Aristolochia* are a family of herbs that have been consumed for the treatment of
496 seizures among other conditions particularly in traditional Chinese medicine. These plants are
497 known to be toxic and carcinogenic in some individuals if consumed, a history that has been well
498 documented by Grollman and Marcus [100]. Indeed, the oleandrin example during the coronavirus
499 pandemic is just another example of the potential danger of unregulated use of plants, herbs, and
500 derived products that may contain natural botanical toxicants. These examples highlight the
501 importance of monitoring the production, consumption, safety, and efficacy of nutraceuticals that
502 may contain these constituents. Indeed, good manufacturing practices and safety monitoring
503 should be enforced to ensure that consumers can trust the products they consume.

504
505 Rapidly emerging novel products have also become an area of concern, particularly in
506 relation to how legislation should view the product with regards to regulation and safety. One
507 emerging area of product development that has caused concern and can serve as an example of
508 how legislating the field has become difficult is the cannabidiol (CBD) industry. Cannabidiol is a
509 phytocannabinoid extracted from *Cannabis* plants and mixed with an edible oil such as sunflower
510 oil. Cannabidiol differs from marijuana products as it does not contain the psychoactive isomer of
511 Δ^9 -tetrahydrocannabinol (THC) [101]. Increased interest in the use of CBD for medicinal purposes
512 means the CBD market is currently worth USD 9.67 million but is expected to rise to USD 5.3
513 billion by 2025 with a staggering CAGR of 40.4% [102]. CBD is believed to have therapeutic
514 effects for numerous conditions and has been used so alleviate pain for various diseases such as
515 cancer [103]. In June 2018, the first plant-derived pharmaceutical grade CBD oil (Epidiolex®)
516 was approved for use by the FDA for epileptic disorders such as Dravet syndrome or Lennox-
517 Gastaut syndrome in children [104, 105]. Additional medical indications that have some
518 supporting evidence for the use of CBD products include anxiety disorders, schizophrenia, and
519 Parkinson's disease [101]. While this is very positive, many popular uses of CBD are not supported
520 by clinical research. Indeed, it is not unheard of that CBD products have been a cause of serious
521 adverse reactions [106] and there is a paucity of human clinical trials. For trials that have occurred,

522 it appears that CBD is mostly well tolerated and non-toxic, but there may be cause for concern for
523 interactions with other medications as demonstrated in clinical trials of epileptic conditions [107].

524 The CBD industry has created a difficult situation with regards to how these products
525 should be classified and health claims, concerns of safety and efficacy, and murky legality has
526 been a considerable issue to date [108]. One issue is that CBD can now be purchased as oils,
527 capsules, ointments, creams, or gummies, it can be incorporated into fruit drinks and coffee, and
528 it is even available as a product for pet consumption. This causes a classification conundrum for
529 regulatory authorities. Defining whether these products are supplements, nutraceuticals, functional
530 foods or medicinal products is a challenge. In 2018, industrial hemp (*Cannabis* plant with less
531 0.3% THC or less by dry weight) was removed from the U.S. Agriculture Improvement Act from
532 Schedule I of the Controlled Substances Act. This allowed hemp to be classified as an agricultural
533 commodity, which lead to an increase in the sales of hemp-derived CBD supplements for
534 consumption with purported benefits that far exceed the available evidence to support such claims
535 [109]. Approval of Epidiolex® by the FDA, appears to inadvertently give some credibility to
536 claims for CBD in relation to other conditions such as cancer [101, 109]. In Europe, all CBD
537 products are currently classified as “novel foods” by the EFSA as a history of safe consumption
538 has not been demonstrated [110] as required by the recently amended Regulation (EU) 2015/2283
539 and previous iterations [111]. Currently, no CBD products have been approved by EFSA, despite
540 several products being readily available for purchase in E.U countries.

541 In the U.S., products containing THC or CBD cannot be defined as dietary supplements
542 and cannot be added to foods intended for human or animal consumption under the Federal Food,
543 Drug, and Cosmetic Act [112]. However, the FDA does allow for some use of non-THC-
544 containing CBD constituents in foods and dietary supplements if all other stipulations under the
545 Federal Food, Drug, and Cosmetic Act are met [113]. Indeed, inappropriate use, sale, production,
546 and marketing of such products has prompted the FDA to act and issue several warnings to
547 noncompliant companies and individuals [114]. While there appears to be a considerable gap in
548 the regulatory framework of these products, in an acknowledgment of the growth and interest in
549 the field, the FDA has issued guidance to support those in the industry including guidance on how
550 clinical trials should be conducted [115]. At a governmental level, the Hemp Access and Consumer
551 Safety Act has been filed by Senators in May 2021 [116], indicating that there will be considerable
552 shifts in legislation in this product area over the coming years. To summarize, regulation of CBD
553 products as supplements, foods, or medicines, is challenging but an unregulated CBD market is a
554 potential threat to public health. As stated by Hurd *et al.*, at a minimum, products must have proper
555 and controlled manufacturing, standardized testing, accurate labelling, and the industry must
556 follow regulations set in place [107].

557 While the regulation of dietary supplements and nutraceuticals is challenging, there is a
558 pathway for the approval of some nutraceuticals that can provide evidence of safety and efficacy.
559 One such example of a successful product is Fruitflow® manufactured by Provenix. This is an
560 antiplatelet tomato-based nutraceutical that has been granted permission to apply a health claim
561 on the product by EFSA for the maintenance of normal platelet aggregation [117, 118]. This was
562 the first product of its kind to be granted such a health claim and it won't be the last. However,
563 multiple clinical trials were conducted in order to be granted a health claim and the product is not
564 necessarily recognized as a nutraceutical but rather a novel food or functional ingredient [119]. In

565 2018, EFSA approved a novel shrimp (*Pandalus borealis*) peptide concentrate as a novel food,
566 with the intention of making nutraceuticals [120] based on the unpublished clinical trial evidence
567 provided that indicated the product was safe to consume [121]. The product is manufactured by
568 protein proteolysis of the heads and shells for hypotensive management. The peptide formulation
569 is made by Medfiles for Marealis AS, a Norwegian company. However, failed attempts for novel
570 foods and health claims have also been documented. Recently, the MegaNatural®-BP grape seed
571 extract produced by U.S. company Polyphenolics was rejected for a health claim relating to
572 maintaining normal blood pressure due to weak clinical evidence provided [122].
573

574 These examples highlight the requirement of well-designed clinical trials currently
575 required to approve a novel food or health claim in Europe. Although these clinical trials are
576 necessary, they may also pose a burden to the nutraceutical industry as they may be a constraint
577 for small companies wishing to bring an innovative product to market with a health claim due to
578 the cost of running such rigorous clinical trials.
579

580 **Looking to the future of nutraceuticals**

581 Nutraceuticals offer potential preventive care and in some cases treatment for diseases at a
582 low cost. Nutraceuticals can offer faster development times and occasionally they can be
583 administered as native compounds in herbal form or as core food ingredients. Their health impacts
584 can be conveniently determined because epidemiological studies can establish their safety profiles,
585 cutting down the time and cost of clinical trials. Disease prevention strategies are expensive and
586 highly regulated. Nutraceuticals could help improve disease prevention, while cutting down cost,
587 time, unpleasant medication, and clinical procedures.
588

589 *Clinical recommendations*

590 Nutraceuticals may be applicable for several different indications due to their multi-
591 targeted actions. For example, curcumin from turmeric has lipid-lowering, blood pressure
592 reducing, antioxidative, and anti-inflammatory reducing properties along with the capacity to
593 improve insulin sensitivity [123, 124]. This necessitates elucidation of the various underlying
594 mechanisms, pharmacokinetics, and pharmacodynamics of the active compounds. Preclinical
595 research with active compounds would provide clarity for quality, efficacy, and mechanisms of
596 action. Clinical evaluation of these natural compounds can provide further evidence of efficacy
597 and safety of nutraceuticals [125]. Clinical assessment will also provide a paradigm shift in
598 nutraceutical classification as drugs rather than as supplements [125]. Furthermore, drug
599 discovery, development, preclinical and clinical testing receives significant funding
600 internationally, whereas funding for research on nutraceuticals and supplements, which are
601 consumer by over 170 million Americans [126], receives little investment. Further investment in
602 clinical research for nutraceuticals will increase their status among scientists and increase
603 consumer trust, thus also potentially increasing market value.
604

605 *Regulatory recommendations*

606 It is important to clearly identify nutraceuticals' specificity in view of their possible clinical
607 use and utility in the pharmaceutical arena. The focus on food supplement legislation has thus far
608 addressed multiple issues regarding safety and labelling. However, little emphasis has been placed
609 on a nutraceuticals' clinical benefits. A regulatory system should allow identification and
610 classification of these products and would provide clarity for quality, efficacy, mechanism of

611 action, and safety to potential consumers. While EFSA’s novel food and health claim application
612 does ensure consumer safety and product efficacy, the level of evidence required may prevent
613 small innovative companies from applying for novel food status or health claims on their products.
614

615 Medical and regulatory guidelines will offer essential tools moving forward to capture
616 nutraceuticals’ benefits and safety, will create awareness about nutraceuticals, and provide them a
617 more appropriate status within the healthcare industry. Nutraceuticals’ manufacturers need to
618 focus on the quality of the available products [127]. This can be achieved by identifying and
619 classifying active compounds in the natural products and providing detailed product specifications
620 on labels. Further, it is likely that nutraceuticals will only be used as an add-on to pharmacotherapy
621 and not as a first-line therapy to void the situation that patients would prefer using nutraceuticals
622 and not drugs (e.g., statins) [72, 73]. As discussed previously, this has been a concern for some
623 physicians treating patients who turn to unproven CBD products instead of medical standard-of-
624 care. Therefore, clear guidelines need to be proposed to support the use of nutraceuticals and to
625 enhance their value as they proceed through clinical trials to market.
626

627 *Future research recommendations*

628 Considering the current regulatory frameworks surrounding nutraceuticals and growing
629 public interest in this market, there is a need to identify and systematically summarize existing
630 literature on the benefits and safety of nutraceuticals. Future studies need to identify opportunities
631 and gaps in medicinal properties of nutraceuticals, key target markets, and propose steps to
632 improve health using nutraceutical products. Epidemiological/observational studies can shed light
633 on the effectiveness of these products as well as develop a safety profile for further clinical
634 assessments. In this regard, meta-analysis of available clinical trials and/or pilot studies can be a
635 useful tool to compare the effectiveness of two or more nutraceutical formulations. Collectively,
636 these studies can provide the foundation for providing clinical recommendations and robust
637 guidelines for effective nutraceutical marketing.
638

639 **Author Contributions Statement**

640 AC and IC conceptualized the study, conducted literature search, and drafted the manuscript. RL,
641 OKH and AGA substantially revised the first draft. JH, AJ, LH, VP, MB, and MB, contributed
642 toward revising the papers and agree to be accountable for all aspects of the work. NA and RL
643 reviewed the draft manuscript. All authors agreed on the final submitted version of the manuscript.
644

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649

650 **Conflict of Interest**

651 The authors did not declare any conflict of interest for this manuscript.
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1 **Table 1. Regulatory framework and pertinent policies concerning nutraceuticals in some of the key global markets**

Country	Definition	Pertinent acts	Applicable to
Australia (Varghese & Mishal, 2014)	Complementary medicines	The Therapeutics Goods Act, 1989, implemented in 1991; governed by the Department of Health and Ageing.	<ul style="list-style-type: none"> herbal medicines vitamins and minerals nutritional supplements homeopathic medicines aromatherapy products traditional medicines
Canada (Santini et al., 2018; Varghese & Mishal, 2014)	Natural Health Products	The Natural Health Product Regulations (2004) by Health Canada; governed by the Food and Drugs Authority of Canada and the Natural and Non-prescription Health Products Directorate (NNHPD).	<ul style="list-style-type: none"> vitamins and minerals herbal remedies homeopathic medicines traditional Chinese medicines, probiotics amino acids and fatty acids
China (Varghese & Mishal, 2014; Yang 2016)	Common foods in standardized dose and method of delivery to improve efficacy and health benefits	No specific act. China's State Food and Drug Administration (CFDA) conducts all affairs relating to health foods. Testing protocol such as complete animal or human clinical study is required for approval. A "blue hat" label is applied to foods deemed functional.	<ul style="list-style-type: none"> any common food deemed to be functional
European Union (Meštrović, 2015)	Food supplements, which are defined as concentrated sources of nutrients and other substances with nutritional benefits	European Food and Safety Authority (EFSA) Directive 2002/46/EC	<ul style="list-style-type: none"> proteins vitamins and minerals other substances with nutritional benefits

Country	Definition	Pertinent acts	Applicable to
India (Varghese & Mishal, 2014)	Foods for special dietary use, specially processed or formulated, to satisfy particular dietary requirements, not including any drug and can only be used for oral administration. They can be used as conventional foods, which cannot claim to cure any specific disease, but can claim indirect health benefits.	Food Safety and Standards Act (2006)	<ul style="list-style-type: none"> plants or botanicals or their parts in the form of powder concentrate or extract in water, ethyl alcohol or hydro-alcoholic extract, single or combination. minerals or vitamins or proteins or metals or their compounds or amino acids in amounts not exceeding the recommended daily allowance for Indians or enzymes (within permissible limits) substances from animal origin. dietary substances for use by humans that supplement the diet by increasing total dietary intake.
Japan (Ministry of Health Labour and Welfare, 2018)	Food for Specified Health Uses	The Foods for Specified Health Use (FOSHU) regulatory process	<ul style="list-style-type: none"> food with health function (not substantiated on scientific evidence) food with certain effectiveness, but without established mechanism of the effective element for the function
Latin America (Colombia, Brazil, Argentina)(Freitas, 2006)	Functional foods	ANVISA (Agencia Nacional de Vigilancia Sanitaria) in Brazil. INVIMA (The National Food and Drug Surveillance Institute) in Colombia.	<ul style="list-style-type: none"> fiber probiotics flavonoids plant sterols fatty acids.
Russia (Varghese & Mishal, 2014)	Foodstuffs with clinically proven effectiveness that are recommended prophylactically and for the prevention of pharmaceutical therapy induced side-effects and the achievement of complete remission.	Ministry of Healthcare and Social Development's #1898, (1997): The Procedure for the Examination and Health Certification of Active Dietary Supplement regulated under Biologically Active Dietary Supplements (BADs)	<ul style="list-style-type: none"> vitamins and minerals amino acids dietary fibers bioflavonoid alkaloids essential oils polysaccharides

Country	Definition	Pertinent acts	Applicable to
United States (Varghese & Mishal, 2014)	Dietary supplements, products (other than tobacco) intended to supplement the diet that contains one or more of the main dietary ingredients.	Dietary Supplement, Health and Education Act (DSHEA) of 1994	Concentrates, metabolites, constituent, extract or combination of: <ul style="list-style-type: none"> • vitamins and minerals • amino acids • herbs or other botanicals

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